# ROBERT MILLS SIGLER

VITAE Addendum

Born: December 2, 1966 in Metropolis, IL
Father: Dr. Robert T. Sigler Professor Emeritus of Criminal Justice & Sociology – highly published
Mother: Beverly S. Curry Sigler – Anthropology & Archeology, former Chief Archaeologist-Redstone Arsenal

## Education

**Master's in Business Administration from Harvard Business School** with collateral studies at the Harvard Kennedy School of Government (corporate and organizational governance) and Massachusetts Institute of Technology (technology and the business economy), 1995. ***One of less than 2% of applicants to receive early deferred admission directly from college.***

Bachelor of Sciences with a major in Accounting, minor in Japanese and Certificate of Achievement International Business. University of Alabama, Manderson School of Business / Culverhouse School of Accountancy, 1990. ***Suma Cum Laude with a perfect 4.0/4.0 grade average in all courses and disciplines***

Kansai University of Foreign Studies, Japan 1988. One year honors immersion cultural program.

## Honors & Awards

**Phi Beta Kappa AND Beta Gamma Sigma** – Inducted in 1990 *as only second person to accomplish dual award in both arts and sciences and business curriculum hours with perfect grade point. The other was Eany Camp in 1928.*

**Austin Cup** - Overall outstanding graduate in school of commerce & business administration
**Delta Sigma Pi Golden Key** -awarded to graduating student with the highest GPA
**William H. Tate Recognition Award** – to accounting graduate with highest GPA
**Alabama Society of CPA's Recognition Award** – to most outstanding graduate
**Beta Gamma Sigma Outstanding Business Graduate Award**
**Financial Executives Institute Academic Honors Award** – Most outstanding Finance student Statewide
**Alternate Truman Scholar** – 1987
Phi Eta Sigma Honor Society (Vice-President) inducted 1986
Omicron Delta Kappa (Philanthropy Chairman) - inducted in 1988
Alpha Lambda Delta Honor Society -inducted in 1986
Golden Key – inducted 1989
Phi Kappa Phi - inducted 1988
Beta Alpha Si - inducted 1989
Beta Gamma Sigma - inducted 1989
Mortar Board - inducted in 1988
Triangle Service Honorary, 1987

**University Service & Student Government Association**

State of Alabama Sakura (Cherry Blossom) Festival Committee, 1987 & 1989
International Student Association Executive Assistant to the President, 1989-1990

Vice-chairman of the American Association of University students for the SE Region, 1987
Tuscaloosa Advisory Council to the Mayor, 1987
**Executive Board to the SGA President**
Chairman, Recreation Committee
Chairman, Student Relations Task Force, 1986-1987
Government Relations Committee, 1986
Elections Governmental Relations
Minority Affairs
Off-Campus Commission
Recreation Student Relations
Universities Libraries Standing Committee, 1988
University Health and Safety Standing Committee, 1987
Sports Clubs Council, 1987
Office of Student Life Disciplinary Committee, 1988-1990
International Affairs University Standing Committee, 1987 to 1990
University Ambassadors, 1988-1990
University of Alabama Japan Club - President, 1985-1987 and Fall 1988 to Spring 1990

## Scholarship and Grants

Bramblett Award. outstanding freshman student, 1986. State Farm Exceptional Student Fellowship (30 awarded nationwide)
Arthur Young and Co. Foundation Accounting Award, 1988. Arthur Anderson\ Paul Garner Award
National Society of Public Accountants, Charles H. Earp Memorial Scholar (awarded to most outstanding student nationwide)
Phi Kappa Phi National Scholarship for Graduate Studies
Phi Eta Sigma National Graduate Fellowship

**Leadership America 1988** (50 participants selected nationwide) Ten-week leadership development program including:
* Duke University - leadership, ethics and group dynamics
* Center for Creative Leadership, NC - leadership analysis
* Colorado Outward Bound--Executive Development Program
* Washington, DC - Project presentation
* Scholarship

## The Early Years - Primary School

Advanced Academic Diploma with Honors. Presidential Academic Fitness Award, 1985
Board of Education Certificate of Academic Merit, 1985
Olympics of the Mind - State Champions and World Finalists, 1982 and 1983
Ranatra Fusca Creativity Award, 1982, 1983, 1984
Key Club. President, 1985; V .P ., 1984; 2nd V .P ., 1983; Sergeant at Arms, 1982
Spanish Club. Historian, 1984
Track/Field & Cross Country. Lettered in 1982, 1983, 1984
State Decathlon – 4th place
Basketball – Hustle Award
Principle's Award, 1984
Award of Outstanding Performance on the PSAT, 1984

Boy Scouts of America -Life Scout, Lifeguard
YMCA Youth Counselor. Summers of 1981- 1983
PADI certified diver at age 16

Student Government President and Vice President 1981-1984
Student Government Award for Outstanding Service, 1982-1985
Junior Class President, 1983-1984
Alpha Beta Gamma (Science Club) President, 1982-1983
Chess Club - Champion
Hugh O'brien Leadership Seminar, 1983
Alabama Boys State, 1984
Lions Club Leadership Camp, 1984
Century III Leadership Award, 1985

**Other International Activities**

***Japan/U.S. Senate Scholarship*** Appointed by Senator Heflen & Governor George C. Wallace as Alabama student representative to live for two months in Japan for a structured cultural learning experience. Summer 1984. Member of the State Selection Committee, 1985.

**The 39th Japan-America Student Conference (JASC) ( 10 years of Board Service)**

- Selected as one of forty U.S. graduate/undergraduate student representatives to the Japan-held conference. 1987.
- Selected as one of ten American Executive Board members charged with the responsibility for developing and implementing the 40th Japan-America student Conference. 1987-1988.
- Chairman of the International Business and Global Economic Development Division of the 40th Japan-America Student Conference. 1988.

**Business Tomorrow International**. U.S.-Japan Relations: Creating Constructive Approaches through Mutual Understanding. Selected as one of twenty-five American university representatives to this international summit on government and business (held in New York). 1988.

**Board of Judges - IX World Universities Debating Championship.** Princeton University, 1989

**Touche-Ross International Leadership Seminar**, 1989.

**CAREER**

**Founder & Co-founder of Companies & Self Employed since 1998**

**LinkedIn Bio**

## Prior Professional Employment

**Sanford C. Bernstein** Bernstein website

New York, NY, 1995-1998

Senior International Research Analyst

*Mr. Sigler served as an international equities analyst at S.C. Bernstein (then $70BN) in New York City where he built an equity research platform for the global automotive industry and served as the lead international automotive equity research analyst covering Europe, Asia, and South America. His work included extensive research, analysis, and published reporting on the global markets, including determinants of market share, economic trends affecting supply and demand, serially correlative variables in earnings revisions, and strategic drivers and trends in mergers and acquisitions.*

*Mr. Sigler developed the first comprehensive "Zero Sum" global supply and demand model for the industry which served as the basis for his ground-up multivariate earnings models. Mr. Sigler successfully predicted and reported on trends in the global automotive sector, including preparing market leading earnings estimates and investment recommendations for Renault, Peugeot, Volkswagen, Fiat, Toyota, Nissan, Honda, and other global companies.*

**Marakon Associates** Marakon website

Stamford, CT, summer 1994

Summer Associate

*As a lifelong student of transformation, Mr. Sigler selected his Harvard Business School internship at Marakon due to their focus on partnering with CEOs, their executive teams and business leaders to drive value transformation. With a mission of helping companies solve their most pressing strategic challenges, the teams combine deep industry and business insight with change management skills backed by more than forty years of focus on company transformation*

**Credit Suisse First Boston** CSFB website

New York, NY, 1991-1993

Merger & Acquisitions Analyst

*Mr. Sigler in the NYC headquarters serving on domestic and international teams in the M&A Generalist group as investment banking analyst for Credit Suisse First Boston, where he focused on a wide range of domestic and international transactions as a member of the New York office M&A Generalist Group. His work included mergers, acquisitions, divestitures, and strategic proposals in health care, pharmaceuticals, technology, oil and gas, waste management, technology, and construction with assignments in Asia, South America, and Europe.*

**Financial Accounting Foundation: Financial and Governmental Accounting Standards Boards**

Norwalk, CT, 1990-1991 FAF website

One of six Postgraduate Research Interns selected nationally

**Culverhouse School of Accountancy** CSA website

University of Alabama College of Commerce & Business Administration, 1989

Research Assistant

**Price Waterhouse International** PWC website

Atlanta, GA. Summer 1989

Summer Associate, International Tax Team

**Ability Management Services**

Osaka, Japan 1987-1988

Developer – Management Abroad English Training Program

**English Language Institute – Capstone International Studies**
Tuscaloosa, AL. 1986-1987
Orientation and language partner

**Don Scotten Fisheries**
Marathon, FL. Summers 1982-1986
Crew, dock and maintenance

## Other Community Service

Faith Lutheran Schools Business Advisory Board
Opportunity Village – Advisory Board
Nevada Childhood Cancer Foundation
Manhattan Borough Development Corporation, New York City
Sigler Foundation Boards of Directors
I.S.A. Certificate of Service to the International Community
Citizenship Award for outstanding Community Service: Rosen, Harwood, Cook, and Sledge, P.A. Attorneys at Law
Veteran's Administration Volunteer Service Award (300 hours)
Circle K - Chairman of Special Olympics Fundraising